

Part 1: Reading

Read Section A. True or false? Write T or F.

This text is about a man. His name is Solomon Asch. He was born on September 14th, 1907. He is from Warsaw in Poland but he isn't Polish. Warsaw was part of Russia in 1907.

1. This text is about a woman.
2. Solomon is his first name.
3. He was born more than 100 years ago.
4. He was born in Poland.
5. He is Russian.

F
T
T
F
T

1 mark each

Marks: 5

Read Section B. Choose the best ending.

Asch was born in 1907. In 1920, he moved to the United States. In 1928, he got a degree from New York City College. He then got a Masters degree in 1930. In the same year, he married Florence Miller. Two years later, he got a PhD from Columbia University. He taught Psychology for 19 years at Swarthmore College. He became famous in the 1950s. He did some important experiments in psychology. He died in 1996.

6. He moved to the US when he was ...
 - a. 7.
 - b. 13.
 - c. 20.
 - d. 19.
7. First, he studied at ...
 - a. a college in New York City.
 - b. Swarthmore College.
 - c. Masters.
 - d. Columbia University.
8. He got married in ...
 - a. 1950.
 - b. 1932.
 - c. 1928.
 - d. 1930.

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9. He got his PhD in ...

a. 1930.

b. 1932.

c. ten years.

d. 19 years.

10. Asch died at ...

a. 19 years old.

b. 96 years old.

c. 89 years old.

d. 91 years old.

2 marks each

Marks: 10

Read Section C. Choose the best answer.

Asch studied human behaviour all his life. In particular, he was interested in the behaviour of people in groups. This area of psychology is called social influence. A psychologist called Sherif suggested in 1936 that the behaviour of a *group* of people often influences the behaviour of a *single* person. In other words, people watch and copy. If the majority in a group start shouting at something, for example, the rest of the group, the minority, will also shout, even though they are not angry. Asch was not sure if this was true.

Asch's most famous work is called the Line Experiment. He conducted this experiment in 1952. The experiment involved pictures of lines of different lengths. Asch told participants that they were taking part in a vision test. In fact, they were being tested on conformity. Asch wanted to see whether a person would conform to a majority view, even when it was obviously wrong.

For his research, he used 123 male students from three different colleges. These were the subjects, the people that the researcher is studying. Each experiment involved eight participants but seven of these knew the true point of the experiment. One participant, the subject, did not know. With each subject, he conducted 18 trials. Asch's research proved that Sherif was, in fact, correct.

11. What is Asch's area of psychology called?

a. Learning by observation.

b. Social influence.

c. Watch and copy.

d. Group behaviour.

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12. What did Sherif suggest?
- a. The majority always influences the minority.
 - b. The majority often influences the minority.
 - c. People are not influenced by the behaviour of a group.
 - d. The minority often influences the majority.
13. What did Asch think at first?
- a. People are probably not influenced by the behaviour of a group.
 - b. The minority often influences the majority.
 - c. The majority often influences the minority.
 - d. The majority always influences the minority.
14. What did Asch's experiments in 1952 look at?
- a. Lines.
 - b. Vision.
 - c. Conformity.
 - d. Pictures.
15. How many subjects were involved in the experiments?
- a. 18.
 - b. 7.
 - c. 8.
 - d. 123.

2 marks each

Marks: 10

Part 2: Grammar

A Choose the best way to complete the sentence.

1. **Always revise** _____ for tests.
- a. Always revise
 - b. Revise always
 - c. You always revise
 - d. You revise always

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2. I **like working** _____ with children.
- a. am like working
 - b. like to working
 - c. liking to work
 - d. like working
3. In the UK, school **isn't** _____ compulsory after 16.
- a. it isn't
 - b. isn't
 - c. it aren't
 - d. aren't
4. At university, you **are responsible** _____ for your life.
- a. responsible
 - b. have responsible
 - c. are responsible
 - d. has responsible
5. There **aren't any** _____ permanent rivers in the south.
- a. aren't any
 - b. aren't some
 - c. are any
 - d. isn't any

1 mark each

Marks: 5

B Write one word in each space.

1. **Do** _____ you want to have a manual job or a clerical job?
2. Employees **must** _____ take responsibility for their own work.
3. People can't change **their** _____ personality easily.
4. Application forms **are** _____ sent to candidates by the company.
5. Several managers interview candidates **because** _____ the company needs several opinions.

2 marks each

Marks: 10

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C Write the correct form of the word in brackets.

- The sun shines on the water and the liquid heats up. (heat)
- A city on the coast is cooler than a city inland. (cool)
- Mount Everest and K2 are the highest mountains in the world. (high)
- Research means finding information in books or on the Internet. (find)
- Four containers of the same size were needed for the experiment. (need)

2 marks each

Marks: 10

Part 3: Vocabulary

A Which area of knowledge does each word come from? Tick in the correct column.

	Education	Personality and feelings	Work and business	Science	Physical features
1. aggressive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. attitude	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. bay	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4. consultant	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. customer	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. delta	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7. excitement	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. extrovert	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. freelance	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. graduate	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. graph	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12. laboratory	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13. lecturer	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. liquid	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
15. measurement	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
16. miserable	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17. ocean	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

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	Education	Personality and feelings	Work and business	Science	Physical features
18. peninsula	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
19. plagiarism	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20. recruitment	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21. salary	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22. semester	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
23. tutorial	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
24. valley	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
25. vapour	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

1-10: 1/2 mark each
11-25: 1/3 mark each

Marks: 10

B Complete each sentence with a word from the box. There are extra words.

applicants contributed device extinct factors hypothesis influences mountainous
neighbours personality plotted recorded social socialize vacancies whereas

- The results were **recorded** in a table.
- According to the Swiss psychiatrist, Carl Jung, there are two basic **personality** types.
- Employers are looking for people who have **contributed** to society in some way.
- There was a large number of **applicants** for the job.
- There are many **factors** which affect the average temperature of an area.
- Distance from the Equator strongly **influences** average temperature.
- The coast is cool in winter **whereas** the inland areas are very warm.
- The results were **plotted** on a graph.
- The highest point of South Korea is Halla-san, an **extinct** volcano.
- Teenagers are often very concerned about **social** groups and background.

1/2 mark each

Marks: 5

C Write the correct form of the word in brackets to complete the sentence.

- If you want help finding a book, ask the **librarian**. (library)
- Membership** of the university sport's club costs £20 per month. (member)

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- At the end of the essay, I put my **conclusions** _____. (conclude)
- You cannot change your background but you can change your **behaviour** _____. (behave)
- Unfortunately, **unemployment** is high and a great many young people do not have a job. (employ)
- Remember to include your **abilities** _____, like ICT skills, in your Personal Statement. (able)
- Extroverts sometimes want to win everything. They are extremely **competitive** _____. (compete)
- Most people have **relationships** _____ with many groups and individuals. (relation)
- What is the most important **difference** _____ between these two graphs? (different)
- You need to put the names of two **referees** _____ at the end of your application. (reference)

1 mark each

Marks: 10

Part 4: Writing

A Rewrite each word with the correct spelling.

- abrod **abroad** _____
- carear **career** _____
- colleegue **colleague** _____
- contein **contain** _____
- ecanomic **economic** _____
- horizun **horizon** _____
- negitive **negative** _____
- plateaw **plateau** _____
- situeted **situated** _____
- waight **weight** _____

1/2 mark each

Marks: 5

B Rewrite the sentences with the same meaning. Begin with the words given.

- The country has no mountains in the north.
There **are no mountains in the north of the country.** _____
- The south is warmer than the north.
The north **is cooler than the south.** _____

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3. The manager writes a job description.

A job description is written by the manager.

4. The manager wants to meet the best candidates so she holds interviews.

The manager holds interviews because she wants to meet the best candidates.

5. The university did a lot of research.

A lot of research was done by the university.

2 marks each

Marks: 10

C Dictation

**Please read the script three times. On the second time only, add the pauses shown:
/ = short pause; // = longer pause.**

Most companies / want people / with university degrees. // They want work skills, / too. // But how / can you get work skills / before you start work? // You can learn / some of them / in university clubs. // Join several clubs / and participate / in the activities.

Use negative marking. The item is worth 10 marks. Take off a 1/2 mark for each omitted word. Do not take off marks for spelling if the word is recognizable in context, e.g., festival. Do not mark for punctuation.

Marks: 10